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# Commercial & Residential Borrowing and Lending

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## Attorneys

Marianna R. Kennedy

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## Related Practices

Commercial Real Estate - Buy,  
Sell & Lease

Creditors' Rights & Collection

Residential Real Estate - Buy,  
Sell & Lease

Drake Loeb PLLC represents lenders and borrowers at all stages of the commercial and residential lending process - from the drafting of the commitment letter to the preparation and negotiation of loan documents through to the closing.

Our firm offers lenders decades of experience in handling a large volume of all types of commercial and residential lending transactions. Our deep knowledge of lending law is derived from our now retired partner Richard J. Drake, whose career included representation of some of the largest Hudson Valley banks in the lending business. His decades of experience has informed the way that we practice in this area today. What our lenders can expect from our representation is a team of skilled attorneys, paralegals, and staff who go beyond the production of canned documents or boilerplate clauses to anticipate and guide each deal in an efficient and effective manner. But they can also expect that we understand the need to conduct these transactions in a friendly, professional manner so that borrowers are comfortable with their choice of lender for their loan. Lenders can feel confident having their borrowers come to our modern, comfortable offices for their closings, where they will meet friendly staff and professional attorneys and paralegals ready to close.

Our Creditors' Rights attorneys also work closely with our lending attorneys if problems arise down the road. From consensual loan workouts to litigation, we will work as a team with our lenders to explore options that will protect their interests.

Because we understand the process so intimately, we are uniquely positioned to represent borrowers by ensuring that the borrower is properly protected both in the loan documentation process and in the event a borrower finds itself in distress.

We invite you to contact us today to learn how we can assist you in managing all of your lending business needs.