



## Marianna R. Kennedy

Partner

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### Practice Areas

#### Business & Financial Transactions

- Mergers & Acquisitions
- Stock & Asset Sales
- Commercial Contracts & Agreements
- Software Licensing and SaaS
- Business Succession Planning
- Business Formation & Dissolution
- Commercial & Residential Borrowing and Lending

#### Real Estate

- Commercial Real Estate - Buy, Sell & Lease
- Construction Contracts

### Admissions

1991, New York

### Education

Mount Saint Mary College, B.S., *cum laude*, 1987

Pace University, J.D., *magna cum laude*, 1990

Member, Pace Law Review, 1988-1990

Marianna R. Kennedy has concentrated her practice in Business & Financial Transactions, representing businesses primarily in matters involving formation, acquisitions, sales and mergers, commercial contracts, succession planning, commercial borrowing, and leases. She also represents banks in commercial lending transactions. Whether helping a husband and wife purchase a franchise, a bank close a commercial loan, a family sell their business or a Fortune 500 international corporation acquire another company, Marianna says the approach is still the same. “It starts with attention to detail -- asking questions, understanding what the client hopes to get out of the transaction. As their lawyer, I find those details in the deal that others often overlook, and which need to be capitalized on or guarded against.”

Graduating *magna cum laude* from Pace University School of Law, Marianna began her career with the prestigious New York City law firm Coudert Brothers. It was with Coudert that she learned how to construct complex deals, handling major mergers and acquisitions for the better part of a decade. When she returned to her hometown in the Hudson Valley, she was hired by Richard Drake and James Loeb. She explains, “They taught me to use my skills for clients with more diverse needs – commercial lending, leases, buys and sells of businesses that were much smaller than I had dealt with but had the same core legal issues.” Today, she leverages her talents on behalf of entities, individuals, banks and all types of businesses - large and small.

Marianna served on the Board of Directors of Newburgh Ministry, Inc. and the Music Conservatory of Westchester. She is also a past member of the Board of Directors of St. Luke's Cornwall Health System, The Greater Hudson Valley Family Health Center, Inc., the Opera Company of the Highlands, and the Ritz Theatre. She is a past member of the Board of

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Trustees of Mount Saint Mary College.

**Professional Affiliations**

Member, Orange County Bar Association

Member, New York State Bar Association

**Community Activities**

Member, Board of Directors: SUNY Orange Foundation

Former Member, Board of Directors: Newburgh Ministry, Inc.

Former Member, Board of Directors: Music Conservatory of Westchester

Former Member, Board of Directors: St. Luke's Cornwall Health System

Former Member, Board of Trustees: Mount Saint Mary College

Former Member, Board of Directors: The Greater Hudson Valley Family Health Center, Inc.

Former Member, Board of Directors: Ritz Theater

Former Member, Board of Directors: Opera Company of the Highlands